

WARM EDGE

DIGEST

New Lisec Super Spacer Line gives Edgetech the competitive edge

Edgetech began preparations for launching the Lisec-Edgetech True Warm Spacer System in December 2001 through a series of press releases, strategic ads and the first quarter Warm Edge Digest. The materials appeared in all major industry publications and were designed to accentuate new opportunities for Super Spacer customers through superior automation – including sealing, gas filling, labor and material savings.



The "Speed" ad featured high output capabilities available through Lisec's new, fully-automated Super Spacer Line.



The "People are Talking" ad set the stage for an open house held at Edgetech May 29, 2002, where industry players witnessed first-hand the new Lisec line.

The partnership formed between Edgetech and equipment manufacturer Lisec has produced the first fully-automated Super Spacer line available specifically for residential applications.



The Lisec-Edgetech True Warm Spacer System can produce up to 1200 units per shift with a cycle time of approximately 20 seconds.

The exciting new Lisec-Edgetech True Warm Spacer System premiered in Houston, Texas, at the 2002 NGA show in March.



Nearly 300 exhibitors and over 5,000 visitors from over 45 countries gathered for the exhibition. Edgetech's booth was described by various industry magazines as "the highlight of the show."

Customers and attendees witnessed an impressive demonstration of IG units produced at the rate of 20 seconds each. The fully-automated line includes a glass washer station containing soft-coat glass recognition software, an argon gas filling station, and a sealing robot station designed to

apply all one- and two-part warm and hot melt sealants without voids or excess waste. All of this is accomplished with a labor force of two people. The speed and flexibility of this manufacturing process brings Super Spacer IG production to a new level.

Edgetech

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**North American Edition
Volume 5 Number 3
Summer 2002**