

WARM EDGE

DIGEST

Edgetech's "mighty proud" of Pella Preferred Supplier Award

There is nothing like starting out a new millennium with a good pat on the back — which is exactly the sort of corporate salutation Super Spacer manufacturer, Edgetech IG of Cambridge Ohio, feels it got in

1999 from the world renowned window producer Pella Corporation of Pella, Iowa.

On Oct. 1, a small group of Pella representatives arrived at Edgetech's plant to

present the company with a much-valued Preferred Supplier Award. It was a pleasant event for all Edgetech staff — one its President, Kevin Gray, says "Made us all mighty proud."

A manufacturer of flexible-foam, insulating-glass spacer, the company supplies millions of feet per year of a specialized foam-grid product for Simulated Divided Light (SDL) purposes for Pella's beautiful Architect Series Windows.

Edgetech's nomination came about because "They've been a great supplier," claims Pella Senior Supply Manager, Doug Paris. "They're a model supplier — the

quality has been excellent and the delivery has been excellent too."

The southern Ohio company, along with two other Pella suppliers, were the only three to receive a Preferred Award in 1999 for their previous year's work. Into its fifth year now, Pella's quality-enhancement program is a huge success, says Paris.

To win such an award, suppliers are graded monthly on product quality, delivery, cost, technical support, documentation and service. Winners must consistently achieve "above-average performance."

Edgetech is proud of this award, of course, but just as proud of the job the two companies have done with the final product.

"In 1991, Pella rolled out its impressive Architect Series line of windows," comments Kevin Gray.



Edgetech President, Kevin Gray (right) receives Supplier Award from Doug Paris, Pella Senior Supply Manager



"The SDL effect was designed to use our foam grid system — and since then, it's gone on to be a great success for them and for Edgetech too. We're certainly proud of our association with the Pella window company."

 **Edgetech**

BETWEEN YOU AND THE ELEMENTS.

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